



Manager, Development

Company Summary:

Enerfin Renewables LLC is a wholly owned subsidiary of Enerfin Sociedad de Energía, S.L.U. (Enerfin), a global energy company dedicated to the development and operation of wind and solar energy projects around the world. Enerfin is involved in 1,350MW of operating projects located in Spain, Brazil, Columbia, and Canada, and produces more than 2,300 GWh/year. Enerfin in turn is wholly owned by the Elecnor Group (Elecnor S.A.). With more than 60 years of continuous growth and a presence in more than 50 countries, Elecnor S.A. has become one of the leading Spanish business groups and a benchmark in the infrastructure, renewable energy and technology sectors. Today, it employs more than 20,000 people around the world. Enerfin is expanding their development presence into the U.S. to build a pipeline of utility-scale wind, solar and storage projects for long-term ownership and operation.

Job Summary:

The Development Manager provides leadership for a growing organization in a fast-paced environment. The Development Manager will focus on identifying and securing new utility-scale wind, solar and energy storage project development sites, negotiating land agreements, managing interconnection requests, and evaluating project viability. This role will also identify and evaluate project acquisitions and strategic partnering opportunities.

Essential Functions:

- Lead market analysis and site selection for greenfield development
- Acquire land leases for greenfield opportunities and maintain relationships with landowners for existing projects
- Manage environmental assessment campaigns and associated external consultants
- Manage discretionary permitting activities at all levels of government
- Direct resource management campaigns and energy production estimates
- Collaborate with internal stakeholders and consultants to appropriately manage the electrical interconnection process
- Collaborate with internal technical services such as energy analysis, engineering, and operations
- Determine the financial viability of projects together with the corporate finance department
- Represent the company at regional industry association meetings



- Facilitate the preparation of RFP responses Budgeting and schedule responsibility for complex, multi-year projects
- Support Origination of M&A opportunities and provide market entry analysis
- Advise and direct development strategy to attain project milestones to progress projects through financing and construction
- Overall project management and reporting throughout development project lifecycle
- Regular travel to project site (50%)

Qualifications:

- Minimum 3 to 7 years of previous experience in energy project development required – preferably in solar, wind, or natural gas electricity generation projects
- Solid understanding of the development process of major power projects
- Ability to deal with local community dynamics, negotiate with utilities, as well as negotiate effectively with landowners and other stakeholders
- Exposure to renewable energy issues and economics.
- Experience in US power markets, utilities, interconnection issues, and Power Purchase Agreements - preferably in PJM and/or MISO.
- Technical understanding of power projects
- Excellent project management skills with a highly organized approach
- Results driven, solutions oriented, and attentive to detail
- Excellent ability to lead, manage and coach direct reports and outside consultants
- Desire to learn, have fun and work as a team
- Bachelor's degree in a relevant discipline, master's degree is a plus

Location: Charlottesville, VA/Remote

Benefits/Salary: Salary is competitive based on experience. The company offers health care benefits, including medical, dental and vision, 401K matching, generous vacation and cell phone reimbursement.